



WHOLESALE DISTRIBUTORS PRACTICE GROUP

Maximizing your potential as we positively address your risks.

In an operation like yours – with countless moving parts – we’re in charge of “peace of mind.”

When your business is importing or distributing, you get around – because your business is everywhere. In all probability, you have facilities abroad, cargo at sea and a fleet on the road. Risk, risk and more risk. At The Hilb Group, we know that distributors of every description are increasingly global players. In response, we’ve built our Wholesale Distributors Practice Group to meet your every contingency, both home and away.

How do we succeed? First, last, and always: we listen.

The professionals at Hilb’s Wholesale Practice Group take the time to thoroughly understand your business, your vision, your opportunities and your risks. Thus equipped, we’re able to develop an insurance program as unique as your business. From product liability to cargo coverage, The Hilb Group offers you unsurpassed protection in every aspect of distribution.

What’s more, from property and casualty coverage to employee benefits compliance expertise, we’re redefining superior risk management for a growing roster of clients throughout the country.

The Hilb Group playbook: Hand-offs are not a part of it.

When you work with the Wholesale Distributor Practice Group, you’ll find that there is no such thing as the second-string team. The executives you meet on the first day are also your day-to-day contacts, always there to talk strategy, recommend solutions and take ownership of your risk-management challenges. We’re hands-on. *Just like you are.*

Raise your expectations. (First step: See what you’re missing.)

Nothing expresses the value of our people, products and philosophy more completely than a side-by-side comparison of coverages. For wholesale-distribution, employee benefits and private client solutions, call the industry advisors at The Hilb Group today at **800.776.3078**.



Teaching your drivers, well, how to sit.

If you’ve got a fleet, you’ve got long-haul drivers. And if you’ve got drivers, you’ve got sore backs. To manage this risk, we routinely conduct programs in ergonomics and driver safety.